



EDUCATION

State of Hawaii
Licensed Real Estate Broker

University of Hawaii at Manoa,
Bachelor of Business Administration
in Finance

Costar Power Broker
2013 – 2019

Society of Industrial and Office
Realtors® (SIOR)

Certified Commercial Investment
Member (CCIM)

National Association of Realtors
(NAR)

JAY K. ELICKER, (B) CCIM, SIOR

Partner - Industrial Services | RB-21204

Jay is one of Oahu's leading commercial real estate brokers with over \$1 billion in transaction volume and more than 1 million square feet of leasing experience. He specializes in investment sales of industrial, multifamily, and vacant land properties, as well as project leasing for both landlords and tenants across Hawaii. Jay is a licensed broker and holds SIOR and CCIM designations, in addition to being an active member of the National Association of Realtors (NAR).

TRANSACTION HIGHLIGHTS

Jay's advisory and brokerage assignments include leasing and sales transactions across Oahu and the broader Hawaii market. His expertise has supported leading REITs, funds, developers, and private investors in completing complex transactions.

KEY FOCUS AREAS:

- Investment Sales: Industrial, Multifamily, and Vacant Land
- Landlord Representation & Project Leasing
- Tenant Representation
- Institutional & Private Client Advisory

PROFESSIONAL EXPERIENCE

Commercial Asset Advisors, LLC (CAA) – Partner (2025 – Present);

Senior Vice President (2017 – 2025)

Specialized in investment sales and project leasing, completing over \$1 billion in transaction volume and more than 1 million square feet of leasing assignments. Now serving as Partner, continuing to lead firm growth and client relationships with a focus on industrial, multifamily, and land sales across Hawaii.

Sofos Realty Corporation – Vice President: 2010 to 2017

Jay Elicker was top producer company-wide from 2010 through 2017 when he joined the Commercial Asset Advisors team.

COMMUNITY INVOLVEMENT



Society of Industrial & Office Realtors (SIOR) – Member

Part of a global network of top commercial real estate professionals, committed to maintaining the highest standards of knowledge, production, and ethics in the industry.



Certified Commercial Investment Member (CCIM) Institute – Member

Engages in advanced investment and financial analysis training while collaborating with other CCIMs to deliver expertise in commercial real estate transactions.



National Association of Realtors (NAR) – Member

Active participant in the largest trade association in real estate, supporting professional standards and advocacy for the industry.

EXCLUSIVE CLIENT REPRESENTATION



Amazon LLC

A global leader in e-commerce and logistics, Amazon operates extensive distribution and fulfillment networks that support Hawaii's growing demand for retail and delivery services.



Ferguson Enterprises

One of the nation's largest distributors of plumbing, HVAC, and building supplies, providing essential products and services to Hawaii's construction and development industries.



ALEXANDER & BALDWIN
ESTABLISHED 1866

A&B Properties

Mechanical contractor specializing in piping, boiler, and industrial systems, supporting large-scale infrastructure and building projects throughout Hawaii.



Albert C. Kobayashi Construction

One of Hawaii's most respected contractors, delivering high-profile residential, commercial, and mixed-use projects statewide.



Castle & Cooke Hawaii

A historic developer shaping Hawaii's landscape with master-planned communities, retail centers, and commercial properties.



William Warren Properties

A national leader in self-storage real estate, with a growing presence in Hawaii's investment market.



Watumull Properties

One of Hawaii's largest family-owned real estate firms, specializing in property acquisition, development, and long-term management.



HPM Building Supply

A trusted building industry leader in Hawaii, offering construction materials, hardware, and home improvement solutions.



Crazy Shirts Hawaii

An iconic Hawaii-based retail brand known internationally for its creative, island-inspired apparel.



Diamond Head Seafood Wholesale, Inc.

A major supplier of fresh and frozen seafood, serving Hawaii's leading restaurants, retailers, and hospitality businesses.

ADDITIONAL CLIENT REPRESENTATION

- American Pipe & Boiler
- Jupiter Holdings
- Commercial Plumbing
- MEI Construction
- Paul's Electric
- Quality General, Inc.
- Norman S. Wright Mechanical Corporation
- Eastbay Tire Company
- Fergus & Company
- WKF, Inc.
- Aloha Shoyu Company, Ltd.
- A-American Flooring
- Strategic Management Corporation
- Peregrine Realty Partners, Inc.
- Geolabs, Inc.
- Hilo Products, Inc.
- Alert Alarm Hawaii
- GSI Companies
- Oritz Corporation